

## CompGeo Online™ Report Series Sample

### CompGeo Online Report Selection

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The sample page(s) of the CompGeo Online Report requested begin on the next page. See CompGeo Online Professional for advanced options with wide group and region coverage.

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### National

#### Accounting Job Family

#### Accountants and Auditors

Benchmark: Accountants and Auditors

Incumbent Count: 80

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	71,792	63,701	3.30	68,556 /	75,029	60,830 /	66,573
July 1, 2012	74,810	66,379	3.40	71,438 /	78,182	63,387 /	69,372
July 1, 2013	78,105	69,303	3.50	74,584 /	81,626	66,179 /	72,427
July 1, 2014	82,574	73,268	3.70	78,851 /	86,296	69,965 /	76,571

#### Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	50,380	1st Quartile:	61,086	Mid:	71,792	3rd Quartile:	82,498	Max:	93,204
Terciles - Min:	50,380	1st Tercile:	64,655	2nd Tercile:	78,929	Max:	93,204		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	74,616	96.2	66,207	96.2

Benchmark Title: Accountants and Auditors

Survey Area: National

Occupation: Finance

Job Family: Accounting

Industry: NAIC1152 SuprtActv-Animal Prod

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Payroll and Timekeeping Clerks

Benchmark: Payroll and Timekeeping Clerks

Incumbent Count: 40

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	32,726	30,288	3.30	31,251 /	34,201	28,923 /	31,654
July 1, 2012	34,102	31,562	3.40	32,564 /	35,639	30,139 /	32,984
July 1, 2013	35,604	32,952	3.50	33,999 /	37,209	31,466 /	34,437
July 1, 2014	37,641	34,837	3.70	35,944 /	39,337	33,266 /	36,407

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	27,272	1st Quartile:	29,999	Mid:	32,726	3rd Quartile:	35,453	Max:	38,180
Terciles - Min:	27,272	1st Tercile:	30,908	2nd Tercile:	34,544	Max:	38,180		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	34,013	96.2	31,480	96.2

Benchmark Title: Payroll and Timekeeping Clerks

Survey Area: National

Occupation: Finance

Job Family: Accounting

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Clerical Job Family

#### File Clerks

Benchmark: File Clerks

Incumbent Count: 60

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	29,121	27,436	3.30	27,809 /	30,434	26,199 /	28,673
July 1, 2012	30,346	28,589	3.40	28,978 /	31,713	27,300 /	29,878
July 1, 2013	31,682	29,848	3.50	30,254 /	33,110	28,503 /	31,194
July 1, 2014	33,495	31,556	3.70	31,985 /	35,005	30,133 /	32,979

#### Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	24,268	1st Quartile:	26,695	Mid:	29,121	3rd Quartile:	31,548	Max:	33,975
Terciles - Min:	24,268	1st Tercile:	27,504	2nd Tercile:	30,739	Max:	33,975		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	30,267	96.2	28,514	96.2

Benchmark Title: File Clerks

Survey Area: National

Occupation: Clerical/Secretarial

Job Family: Clerical

Industry: NAIC1152 SuprtActv-Animal Prod

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Receptionists and Information Clerks

Benchmark: Receptionists and Information Clerks Incumbent Count: 130

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	29,847	30,327	3.30	28,502 /	31,193	28,960 /	31,694
July 1, 2012	31,102	31,602	3.40	29,700 /	32,504	30,177 /	33,027
July 1, 2013	32,472	32,994	3.50	31,008 /	33,936	31,507 /	34,481
July 1, 2014	34,330	34,882	3.70	32,782 /	35,877	33,309 /	36,454

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 24,873    1st Quartile: 27,360    Mid: 29,847    3rd Quartile: 32,335    Max: 34,822  
 Terciles - Min: 24,873    1st Tercile: 28,189    2nd Tercile: 31,506    Max: 34,822

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	31,021	96.2	31,520	96.2

Benchmark Title: Receptionists and Information Clerks

Survey Area: National

Occupation: Clerical/Secretarial

Job Family: Clerical

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Clerical Accounting Job Family

### Bookkeeping/Accounting/Audit Clerks - All Levels Combined

Benchmark: Bookkeeping/Accounting/Audit Clerks - All Levels Combined Incumbent Count: 360

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	35,371	34,347	3.30	33,776 /	36,965	32,798 /	35,895
July 1, 2012	36,858	35,790	3.40	35,196 /	38,519	34,177 /	37,404
July 1, 2013	38,481	37,367	3.50	36,746 /	40,216	35,682 /	39,051
July 1, 2014	40,683	39,505	3.70	38,849 /	42,517	37,724 /	41,286

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 27,208    1st Quartile: 31,290    Mid: 35,371    3rd Quartile: 39,452    Max: 43,533  
 Terciles - Min: 27,208    1st Tercile: 32,650    2nd Tercile: 38,092    Max: 43,533

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	36,762	96.2	35,697	96.2

Benchmark Title: [Bookkeeping/Accounting/Audit Clerks - All Levels Combined](#)    Survey Area: National  
 Occupation: [Finance](#)    Job Family: [Clerical Accounting](#)    Industry: [NAIC1152 SuprtActv-Animal Prod](#)

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

**General Clerk Job Family**

**General Clerks-All Levels Combined**

Benchmark: General Clerks-All Levels Combined

Incumbent Count: 740

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	25,569	24,272	3.30	24,416 /	26,721	23,178 /	25,366
July 1, 2012	26,644	25,292	3.40	25,442 /	27,845	24,152 /	26,433
July 1, 2013	27,817	26,406	3.50	26,563 /	29,071	25,216 /	27,597
July 1, 2014	29,409	27,917	3.70	28,083 /	30,734	26,659 /	29,176

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	21,307	1st Quartile:	23,438	Mid:	25,569	3rd Quartile:	27,699	Max:	29,830
Terciles - Min:	21,307	1st Tercile:	24,148	2nd Tercile:	26,989	Max:	29,830		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	26,574	96.2	25,226	96.2

Benchmark Title: General Clerks-All Levels Combined

Survey Area: National

Occupation: Clerical/Secretarial

Job Family: General Clerk

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

**Data Entry Job Family**

**Data Entry Opr-All Levels Combined**

Benchmark: Data Entry Opr-All Levels Combined Incumbent Count: 150

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	30,418	31,390	3.30	29,047 /	31,789	29,975 /	32,806
July 1, 2012	31,697	32,710	3.40	30,268 /	33,125	31,235 /	34,184
July 1, 2013	33,093	34,151	3.50	31,601 /	34,584	32,611 /	35,690
July 1, 2014	34,986	36,104	3.70	33,409 /	36,563	34,477 /	37,732

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 25,348    1st Quartile: 27,883    Mid: 30,418    3rd Quartile: 32,953    Max: 35,488  
 Terciles - Min: 25,348    1st Tercile: 28,728    2nd Tercile: 32,108    Max: 35,488

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	31,614	96.2	32,625	96.2

Benchmark Title: Data Entry Opr-All Levels Combined

Survey Area: National

Occupation: Clerical/Secretarial

Job Family: Data Entry

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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**Farming Job Family**

**Agricultural Equipment Operators**

Benchmark: Agricultural Equipment Operators

Incumbent Count: 80

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	26,529	25,029	2.20	25,333 /	27,725	23,901 /	26,157
July 1, 2012	27,594	26,034	2.40	26,350 /	28,838	24,860 /	27,207
July 1, 2013	27,709	26,143	2.20	26,460 /	28,958	24,964 /	27,321
July 1, 2014	28,934	27,299	2.40	27,630 /	30,238	26,068 /	28,529

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	23,069	1st Quartile:	24,799	Mid:	26,529	3rd Quartile:	28,259	Max:	29,989
Terciles - Min:	23,069	1st Tercile:	25,375	2nd Tercile:	27,682	Max:	29,989		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	27,852	95.2	26,278	95.2

Benchmark Title: Agricultural Equipment Operators

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Animal Breeders

Benchmark: Animal Breeders

Incumbent Count: 1,080

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	37,478	32,789	2.20	35,789 /	39,168	31,311 /	34,267
July 1, 2012	38,983	34,105	2.40	37,225 /	40,740	32,568 /	35,643
July 1, 2013	39,145	34,248	2.20	37,381 /	40,910	32,704 /	35,792
July 1, 2014	40,876	35,762	2.40	39,034 /	42,719	34,150 /	37,374

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 32,590    1st Quartile: 35,034    Mid: 37,478    3rd Quartile: 39,923    Max: 42,367  
 Terciles - Min: 32,590    1st Tercile: 35,849    2nd Tercile: 39,108    Max: 42,367

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	39,348	95.2	34,425	95.2

Benchmark Title: Animal Breeders

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal    Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Animal Trainers

Benchmark: **Animal Trainers**

Incumbent Count: 1,480

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	31,837	28,124	2.20	30,402 /	33,272	26,856 /	29,391
July 1, 2012	33,115	29,253	2.40	31,622 /	34,608	27,934 /	30,571
July 1, 2013	33,253	29,375	2.20	31,754 /	34,752	28,050 /	30,699
July 1, 2014	34,723	30,673	2.40	33,158 /	36,289	29,291 /	32,056

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	27,684	1st Quartile:	29,761	Mid:	31,837	3rd Quartile:	33,913	Max:	35,990
Terciles - Min:	27,684	1st Tercile:	30,453	2nd Tercile:	33,221	Max:	35,990		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	33,425	95.2	29,527	95.2

Benchmark Title: **Animal Trainers**

Survey Area: **National**

Occupation: **Agriculture/Forestry/Fishing/Animal** Job Family: **Farming**

Industry: **NAIC1152 SuprtActv-Animal Pr !**

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Farm Equipment Mechanics

Benchmark: Farm Equipment Mechanics

Incumbent Count: 30

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	33,777	31,682	2.20	32,254 /	35,300	30,254 /	33,110
July 1, 2012	35,133	32,954	2.40	33,549 /	36,717	31,468 /	34,440
July 1, 2013	35,279	33,092	2.20	33,689 /	36,870	31,600 /	34,583
July 1, 2014	36,839	34,555	2.40	35,179 /	38,500	32,997 /	36,112

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 25,982    1st Quartile: 29,880    Mid: 33,777    3rd Quartile: 37,674    Max: 41,572  
 Terciles - Min: 25,982    1st Tercile: 31,179    2nd Tercile: 36,375    Max: 41,572

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	35,462	95.2	33,263	95.2

Benchmark Title: Farm Equipment Mechanics

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal    Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Farmworkers and Laborers Crop, Nursery and Greenhouse

Benchmark: Farmworkers and Laborers Crop, Nursery and Greenhouse

Incumbent Count: 280

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	25,017	23,518	2.20	23,889 /	26,145	22,457 /	24,578
July 1, 2012	26,021	24,462	2.40	24,848 /	27,195	23,359 /	25,564
July 1, 2013	26,130	24,564	2.20	24,952 /	27,308	23,456 /	25,671
July 1, 2014	27,286	25,650	2.40	26,055 /	28,516	24,494 /	26,806

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 21,754    1st Quartile: 23,386    Mid: 25,017    3rd Quartile: 26,649    Max: 28,280  
 Terciles - Min: 21,754    1st Tercile: 23,930    2nd Tercile: 26,105    Max: 28,280

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	26,265	95.2	24,691	95.2

Benchmark Title: Farmworkers and Laborers Crop, Nursery and Greenhouse

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal    Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Farmworkers, Farm and Ranch Animals

Benchmark: Farmworkers, Farm and Ranch Animals

Incumbent Count: 9,160

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	22,875	21,173	2.20	21,844 /	23,906	20,219 /	22,128
July 1, 2012	23,793	22,023	2.40	22,721 /	24,866	21,030 /	23,016
July 1, 2013	23,893	22,115	2.20	22,815 /	24,970	21,118 /	23,112
July 1, 2014	24,949	23,093	2.40	23,824 /	26,074	22,052 /	24,134

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 19,891    1st Quartile: 21,383    Mid: 22,875    3rd Quartile: 24,367    Max: 25,859  
 Terciles - Min: 19,891    1st Tercile: 21,880    2nd Tercile: 23,869    Max: 25,859

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	24,016	95.2	22,229	95.3

Benchmark Title: Farmworkers, Farm and Ranch Animals

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal    Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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**First-Line Managers/Supervisors Agri/Forestry/Fishing**

Benchmark: First-Line Managers/Supervisors Agri/Forestry/Fishing Incumbent Count: 740

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	41,204	36,693	2.20	39,346 /	43,061	35,039 /	38,347
July 1, 2012	42,857	38,166	2.40	40,925 /	44,789	36,445 /	39,886
July 1, 2013	43,036	38,325	2.20	41,096 /	44,976	36,597 /	40,053
July 1, 2014	44,939	40,020	2.40	42,913 /	46,965	38,216 /	41,824

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 28,915    1st Quartile: 35,059    Mid: 41,204    3rd Quartile: 47,348    Max: 53,492  
 Terciles - Min: 28,915    1st Tercile: 37,107    2nd Tercile: 45,300    Max: 53,492

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	43,259	95.2	38,524	95.2

Benchmark Title: First-Line Managers/Supervisors Agri/Forestry/Fishing

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal    Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

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### Graders and Sorters, Agricultural Products

Benchmark: Graders and Sorters, Agricultural Products

Incumbent Count: 120

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	25,017	24,541	2.20	23,889 /	26,145	23,435 /	25,648
July 1, 2012	26,021	25,526	2.40	24,848 /	27,195	24,376 /	26,677
July 1, 2013	26,130	25,633	2.20	24,952 /	27,308	24,477 /	26,788
July 1, 2014	27,286	26,766	2.40	26,055 /	28,516	25,560 /	27,973

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	21,754	1st Quartile:	23,386	Mid:	25,017	3rd Quartile:	26,649	Max:	28,280
Terciles - Min:	21,754	1st Tercile:	23,930	2nd Tercile:	26,105	Max:	28,280		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	26,265	95.2	25,765	95.2

Benchmark Title: Graders and Sorters, Agricultural Products

Survey Area: National

Occupation: Agriculture/Forestry/Fishing/Animal Job Family: Farming

Industry: NAIC1152 SuprtActv-Animal Pr !

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

**Security Guard Job Family**

**Security Guards-All Levels Combined**

Benchmark: Security Guards-All Levels Combined Incumbent Count: 160

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	26,671	24,233	3.30	25,469 /	27,873	23,141 /	25,326
July 1, 2012	27,792	25,252	3.40	26,539 /	29,045	24,114 /	26,390
July 1, 2013	29,016	26,364	3.50	27,708 /	30,324	25,176 /	27,553
July 1, 2014	30,676	27,872	3.70	29,293 /	32,059	26,616 /	29,129

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 23,192    1st Quartile: 24,931    Mid: 26,671    3rd Quartile: 28,410    Max: 30,150  
 Terciles - Min: 23,192    1st Tercile: 25,511    2nd Tercile: 27,830    Max: 30,150

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	27,720	96.2	25,187	96.2

Benchmark Title: Security Guards-All Levels Combined

Survey Area: National

Occupation: Protective Services

Job Family: Security Guard

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

**Proprietary And Confidential - For Use By Report Licensee Only**

### Health Services Other Job Family

### Health Service Workers, All Others NEC Combined

Benchmark: Health Service Workers, All Others NEC Combined Incumbent Count: 600

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	80,129	45,407	3.30	76,517 /	83,741	43,360 /	47,454
July 1, 2012	83,497	47,315	3.40	79,733 /	87,262	45,182 /	49,448
July 1, 2013	87,175	49,399	3.50	83,245 /	91,105	47,172 /	51,626
July 1, 2014	92,163	52,225	3.70	88,008 /	96,317	49,871 /	54,580

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 61,638    1st Quartile: 70,884    Mid: 80,129    3rd Quartile: 89,375    Max: 98,621  
 Terciles - Min: 61,638    1st Tercile: 73,965    2nd Tercile: 86,293    Max: 98,621

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	83,280	96.2	47,192	96.2

Benchmark Title: Health Service Workers, All Others NEC Combined

Survey Area: National

Occupation: Health Care

Job Family: Health Services Other

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Maintenance Job Family

### General Maintenance Workers

Benchmark: General Maintenance Workers Incumbent Count: 520

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	28,499	26,399	3.30	27,214 /	29,784	25,209 /	27,589
July 1, 2012	29,697	27,508	3.40	28,358 /	31,036	26,268 /	28,748
July 1, 2013	31,005	28,720	3.50	29,607 /	32,403	27,425 /	30,014
July 1, 2014	32,779	30,363	3.70	31,301 /	34,257	28,994 /	31,732

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	24,782	1st Quartile:	26,640	Mid:	28,499	3rd Quartile:	30,358	Max:	32,216
Terciles - Min:	24,782	1st Tercile:	27,260	2nd Tercile:	29,738	Max:	32,216		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	29,620	96.2	27,436	96.2

Benchmark Title: General Maintenance Workers

Survey Area: National

Occupation: Trades and Related

Job Family: Maintenance

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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**Finance Job Family**

**Financial Manager**

Benchmark: Financial Manager

Incumbent Count: 50

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	114,673	103,608	3.20	109,504 /	119,843	98,938 /	108,279
July 1, 2012	118,343	106,924	3.20	113,008 /	123,678	102,104 /	111,744
July 1, 2013	122,130	110,346	3.20	116,624 /	127,635	105,371 /	115,320
July 1, 2014	126,038	113,877	3.20	120,356 /	131,720	108,743 /	119,010

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	79,085	1st Quartile:	96,879	Mid:	114,673	3rd Quartile:	132,467	Max:	150,261
Terciles - Min:	79,085	1st Tercile:	102,810	2nd Tercile:	126,535	Max:	150,261		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	120,916	94.8	109,249	94.8

Benchmark Title: Financial Manager

Survey Area: National

Occupation: Management

Job Family: Finance

Industry: NAIC1152 SuprtActv-Animal Prod

# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Scientist Job Family

#### Acgricultural and Food Science Technicians

Benchmark: Acgricultural and Food Science Technicians Incumbent Count: 480

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	33,985	30,296	3.60	32,453 /	35,517	28,930 /	31,662
July 1, 2012	35,825	31,936	3.80	34,210 /	37,440	30,496 /	33,376
July 1, 2013	34,753	30,981	3.10	33,187 /	36,320	29,584 /	32,377
July 1, 2014	37,390	33,331	3.50	35,704 /	39,075	31,829 /	34,834

#### Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 26,142 1st Quartile: 30,064 Mid: 33,985 3rd Quartile: 37,906 Max: 41,828  
 Terciles - Min: 26,142 1st Tercile: 31,371 2nd Tercile: 36,599 Max: 41,828

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	34,980	97.2	31,183	97.2

Benchmark Title: Acgricultural and Food Science Technicians

Survey Area: National

Occupation: Engineering/Scientific

Job Family: Scientist

Industry: NAIC1152 SuprtActv-Animal Prod

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Agricultural and Food Scientists

Benchmark: Agricultural and Food Scientists

Incumbent Count: 160

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	65,011	59,743	3.60	62,080 /	67,941	57,049 /	62,436
July 1, 2012	68,530	62,977	3.80	65,441 /	71,620	60,138 /	65,816
July 1, 2013	66,480	61,093	3.10	63,484 /	69,477	58,339 /	63,847
July 1, 2014	71,524	65,728	3.50	68,300 /	74,748	62,765 /	68,691

#### Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min:	45,622	1st Quartile:	55,316	Mid:	65,011	3rd Quartile:	74,705	Max:	84,400
Terciles - Min:	45,622	1st Tercile:	58,548	2nd Tercile:	71,474	Max:	84,400		

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	66,915	97.2	61,492	97.2

Benchmark Title: Agricultural and Food Scientists

Survey Area: National

Occupation: Engineering/Scientific

Job Family: Scientist

Industry: NAIC1152 SuprtActv-Animal Prod

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# CompGeo Pro North American Industrial Sector Report

## Professional Report Edition Sample Pages

**Sector: NAIC1152 SuprtActv-Animal Prod**

**Survey Area: National**

**Initial Forecast Date Option: July 1, 2011**

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### Secretarial Job Family

### Secretaries, Except Legal and Medical

Benchmark: Secretaries, Except Legal and Medical Incumbent Count: 340

Forecast Dates	Mean	Median	Annual Increase	Confidence Intervals (Low/High)			
			Assumption	Mean		Median	
July 1, 2011	30,146	30,301	3.30	28,787 /	31,505	28,935 /	31,667
July 1, 2012	31,413	31,575	3.40	29,997 /	32,829	30,152 /	32,998
July 1, 2013	32,796	32,966	3.50	31,318 /	34,275	31,480 /	34,452
July 1, 2014	34,673	34,852	3.70	33,110 /	36,236	33,281 /	36,423

Initial Forecast Option - Estimated Competitive Salary Ranges

Quartiles - Min: 26,214    1st Quartile: 28,180    Mid: 30,146    3rd Quartile: 32,112    Max: 34,078  
 Terciles - Min: 26,214    1st Tercile: 28,835    2nd Tercile: 31,456    Max: 34,078

Area/Region	Mean	Geographic Differential	Median	Geographic Differential
National	31,331	96.2	31,493	96.2

Benchmark Title: Secretaries, Except Legal and Medical

Survey Area: National

Occupation: Clerical/Secretarial

Job Family: Secretarial

Industry: NAIC1152 SuprtActv-Animal Prod

## CompGeo Online Reports Help (page 1 of 5)

### Viewing CompGeo Reports With The Adobe Acrobat Reader

CompGeo Report Portable Document Files (PDF) are compatible with Adobe Acrobat Viewers v7.1 and higher. Version 8 or higher is recommended.

A variety of adjustments may be necessary to optimize viewing of CompGeo Reports with the Adobe Acrobat Viewer.

Viewing is best accomplished with the Adobe Acrobat Viewer run stand-alone and not part of a Web Browser. This provides more actual viewing area.

CompGeo Reports are set to automatically use the **Fit Visible CNTL+M** Acrobat Reader Macro to maximize viewing area while at the same time eliminating the need for scrolling the report horizontally.

Actual report pages will have more detail than introductory and reference pages and the magnification/zoom level will vary with the Fit Visible mode.

If further adjustments are needed in viewer magnification/zoom, either use the Adobe Acrobat View pull down menu to make selections or click on the magnification/zoom percent indicator at the bottom left of the Acrobat Reader Frame which will result in a pop-up magnification/zoom manual adjustment entry window.

A larger report viewing area in **FIT Visible** mode can be acquired by using **Full Screen** Mode in combination with **Fit Visible** Mode. This is accomplished by first implementing **Full Screen** mode by using the Adobe Acrobat Reader Key Combination **CNTL+Shift+L** or by selecting the option **Full Screen** from the Acrobat Reader **View** pull down menu. Following election of **Full Screen** Mode select or re-select **FIT Visible** mode.

## CompGeo Online Reports Help (page 2 of 5)

### About CompGeo Online Reports

CompGeo Online Reports can provide Geographic Salary Information for an individual job or all jobs within a Job Family across a variety of Occupational Groups and Geographic Regions.

Geographic Salary Differentials are included in Extended and Professional Report Options.

Salary Information forecasts are made to a specific date based upon options elected when the CompGeo Online Report was ordered which include Forecast Date and Average Annual Salary Increase Assumption.

This flexibility is unique to CompGeo Online and CompGeo Online Professional Reports. It allows for a range of forecast annual average salary increase assumptions wide enough to allow for individual, organization, sector and other considerations that effect annual salary movement for a particular job or job group.

*CompGeo Online Professional* Reports - [compensation-online.com/gprohome.html](http://compensation-online.com/gprohome.html) provide Geographic Salary Information for a variety of Occupational Groups and Geographic Regions. Separate reports are available each Occupation Group/Region and Industry Sector/Region combinations. The new CompGeo Online Professional Forecast Library has both online 24 X 7 subscription and Library-on-CD options available.

### Report Organization

CompGeo Reports are organized/sorted in the order listed in the table to the right. Geographic Survey Areas are noted in green bands on the report which each Survey Job Title appears in a blue band.

<i>CompGeo Report Sort Order</i>
<i>Geographic Survey Area</i>
<i>Survey Job Title</i>
<i>Industry/Sector</i>

## CompGeo Online Reports Help (page 3 of 5)

### Definition Of Terms

**Region** – broad geographic reference area in the United States and neighboring areas. Current Regions include North East, Middle Atlantic, South East, Caribbean, Great Lakes, Mid West, North West, Mountain, Pacific and South West.

**Industry** – refers to Industry/Sector combination. A complete listing of Industry/Sector codes is provided on page 4 of CompGeo Reports Help.

**Mean** – Average Salary (weighted). This salary figure is computed by computing the average of direct compensation paid across organizations for a particular sector, weighted by the number of employees in the survey benchmark. Industry and Sector Codes are defined on the next page. Organizations with more employees in a survey job have a greater effect on the average than those organizations with fewer employees.

**Median** – 50<sup>th</sup> percentile or “middle salary”. Median is less affected by organizations that compensate jobs way above or below the average which are sometimes referred to as “outliers” since they are far away from the overall market trend. Some organizations refer more on median than average salary figures as a truer guide of the central market trend for a given job.

**Forecast** – Indicates that salary figures are projected to the Forecast Date shown in the Report Heading. A range of forecasts are provided.

## CompGeo Online Reports Help (page 4 of 5)

### Industry Codes Defined

Industry Codes and descriptions are shown in the table on the right. Larger metropolitan survey areas will have more industry/sector combinations present than smaller survey areas.

Comparative Salaries across different Industry/Sectors may vary significantly. Also, it is important to remember that each organization typically has a pay policy which determines goals with respect how competitive the organization wants to be relative to the market as a whole and sometimes, for specific occupations. Some organizations may want to pay 'about average', 'above average' or 'below the market' depending upon specific competitive market pressure or lack thereof.

<i>Industry/Sector Code</i>	<i>Description</i>
<i>All</i>	All Industries And Sectors
<i>GoodsPdcngGoods Producing</i>	Goods Producing
<i>Government</i>	Government
<i>HlthSvcAll</i>	Health Services-All Sectors
<i>HlthSvcGov</i>	Health Services-Government
<i>HlthSvcPrv</i>	Health Services-Private
<i>HosptlsAll</i>	Hospitals-All Sectors
<i>HosptlsGov</i>	Hospitals-Government
<i>HosptlsPrv</i>	Hospitals-Private
<i>Manufctrng</i>	Manufacturing
<i>Private</i>	Private
<i>Services</i>	Services
<i>Trans/Util</i>	Transportation/Utilities

## CompGeo Online Reports Help (page 5 of 5)

### Job Levels Generally Defined

If the Job Title specifically includes term 'Supervisor' or 'Manager', then Levels are differentiated upon scope of responsibility, contacts, number of employees, supervised,

<i>Level Code</i>	<i>Description</i>
<b>Level I</b>	Entry/Trainee
<b>Level II</b>	Junior/Developing
<b>Level III</b>	Journey/Fully Qualified
<b>Level IV</b>	Senior/Advanced/Associate Consultant
<b>Level V</b>	Lead/Consultant
<b>Level VI</b>	Team Leader/Supervisor/Senior Consultant
<b>Level VII</b>	Manager/Senior Supervisor/Principal Consultant
<b>Level VIII</b>	Group Manger/Chief Consultant

budgetary authority and related factors. The CompGeo Salary Survey Database covering the eight major Occupation Groups is included in CompExec Software.

For more information on CompExec Total Compensation Planning and Analysis Software please visit:

[www.compexec.com/cxec.html](http://www.compexec.com/cxec.html)

## Company and Product Overview

Since 1981 The Clayton Wallis Company has developed advanced and integrated Compensation Planning Systems for Management and Individuals. Clayton Wallis is the leader in delivery of *powerful, flexible and reliable* compensation planning systems.

The CompGeo Report Series is produced with **CompExplorer™**, the next generation of CompGeo Software. **CompGeo™** - Geographic Database and Planning Software and **CompBuilder™** - Salary Structure Modeling Software are 'child' products of the flagship Enterprise Compensation Planning and Analysis system from Clayton Wallis - **CompExec®**. Product information and compensation information can be found at The ICT/Clayton Wallis World Wide Web Site at [compensation-online.com](http://compensation-online.com). Product Sites with Links are listed below.

<i>Product</i>	<i>Description</i>
<b>CompExec</b>	Compensation Planning (includes CompBuilder & CompGeo)
<b>CompBuilder</b>	Salary Structure Modeling
<b>CompGeo Online</b>	Geographic Competitive Salary Database
<b>CompGeo Online Professional</b>	Online CompGeo Professional Research Options
<b>CompGeo Online Pro Library</b>	Online Library Subscription and Library-on-CD Options
<b>OMF Job and Competency Analysis</b>	Job and Competency Analysis Systems

ICT/Clayton Wallis is the only organization dedicated solely to development and deployment of advanced and integrated Compensation Planning Systems and Software for the Enterprise, Personal Desktop and the World Wide Web.